

# FIRST DESTINATION CAREER OUTCOMES

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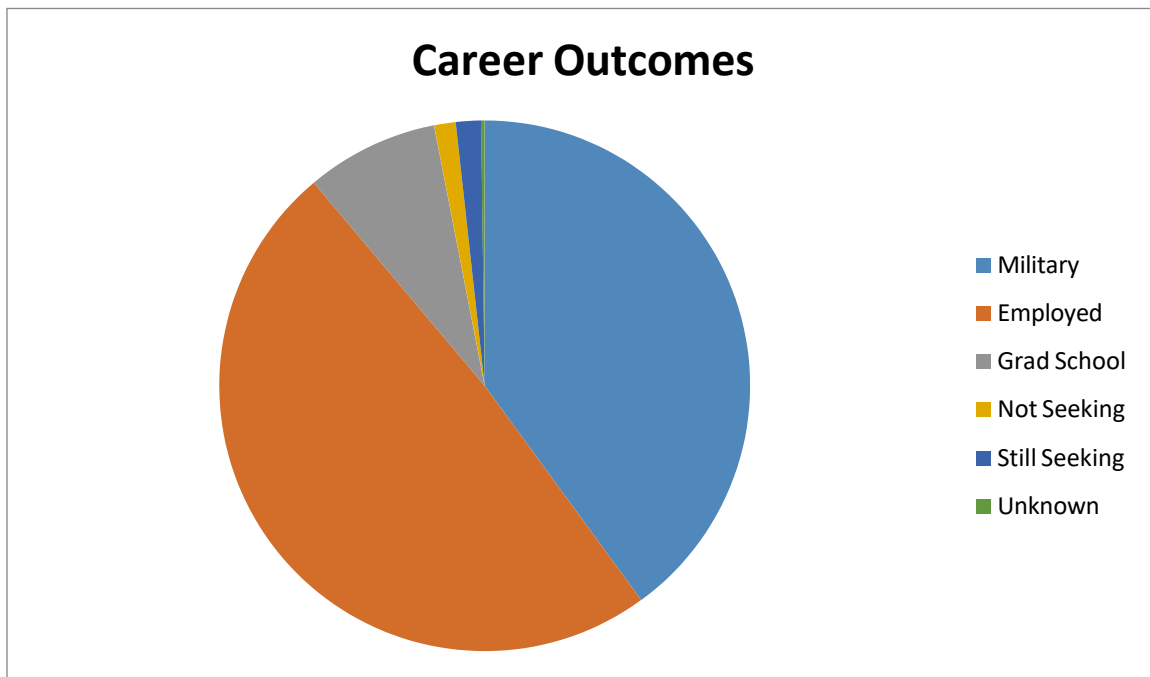
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**COLLEGE TO CAREER**  
CAREER & INTERNSHIP CENTER  
at NORWICH UNIVERSITY

## CAREER OUTCOMES SUMMARY

Of the 458 new graduates from the Class of 2018, we were able to ascertain status 99.8%, all but one individual. Of the 457 individuals we surveyed, 183 (40.0%) are in the military, 224 (49.0%) are employed, 7 individuals (1.5%) are still seeking employment, and 37 (8.2%) plan to enter graduate school. Six individuals (1.3%) indicated they were not seeking employment, military service or graduate school.



### Notes about Graduate School Attendance:

In regards to those entering graduate school, the actual number was 37 (8.2%) of the total. However, due to military commitments, 183 of the total were not eligible to enter graduate school. Therefore, if we remove the 183 ineligible individuals from the calculations, we are left with 275 individuals who could have opted/entered graduate school. Thirty-seven of those individuals did enter graduate school, making **the percent of eligible candidates entering graduate school equal to 13.5%**.

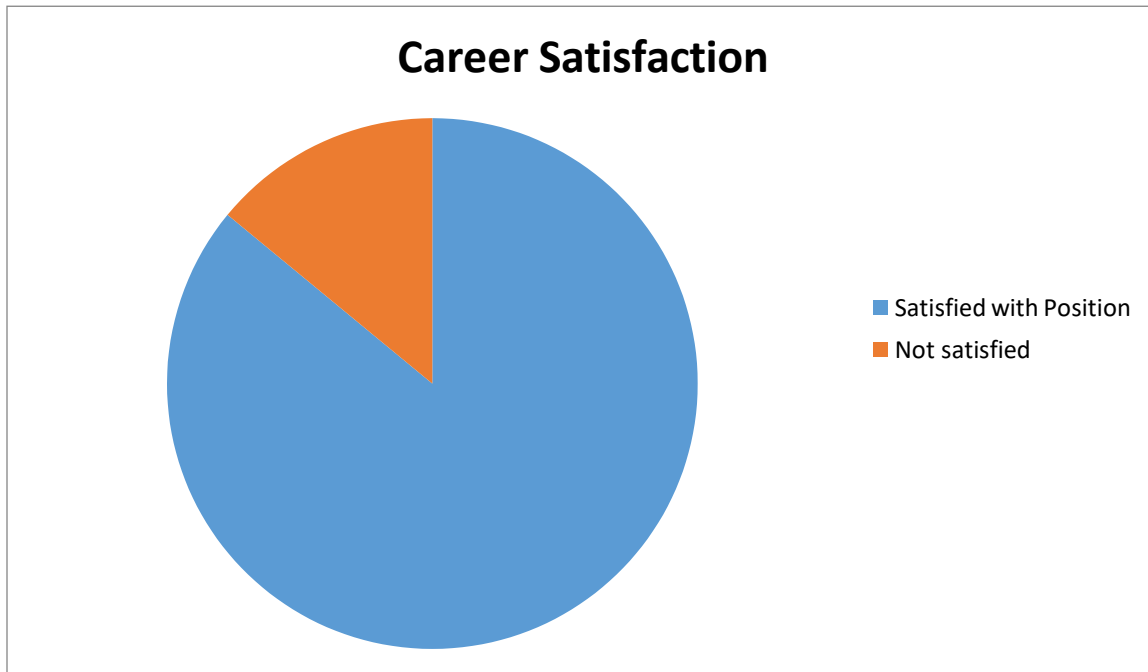
**Notes about Employment Information (does not include those who entered the military):**

The name of the employer was provided by 184 (82.1%) of the respondents.

The job title was provided by 60 (26.8%) of the respondents.

A realistic starting salary was provided by 56 (25.0 %) of the respondents.

Regarding satisfaction with the first job, 167 of 224 individuals did not answer the question. Of the 57 people who did answer the question, 49 (86%) indicated they are satisfied with their position, and 8 (14%) indicated they were not satisfied with their position.



Each year, fewer students respond to all of the First Destination Survey questions, particularly those related to salary. In our effort to “find” as many students as possible, we use many avenues to access information about the students, including, contacting them on their cell phone and sending them the link to the survey, emailing the survey to a non-Norwich email address, looking up their profile on LinkedIn, and finding them on Facebook. We use email and phone calls first so we can send the full survey, hoping they will take the time to complete it. When we get no results from those efforts, we endeavor to find them on LinkedIn and Facebook, where employment information is often self-reported and, therefore, usually up to date and accurate. However, gleaning the name of the employer and/or the job title is the only information we can find. No one posts salary or job satisfaction information to their online profiles.

Due to the incomplete responses and the amount of time spent by CIC staff to track down this information, we will begin using the NACE compliant Handshake First Destination Survey module with the class of 2019.

## MILITARY SERVICE – CLASS OF 2018

183 students from the Class of 2018 planned to enter military service. One Mechanical Engineering student indicated Foreign Service. Eleven students indicated National Guard Service.

	Army	Navy	Air Force	Marines	Coast Guard
Architecture				1	
Biology	4	2			
Biochemistry			1		
Chemistry	1	2			
Chinese	2			1	
Civil Engineering	3	2	1		
Communications	3				
Computer Science	1		3		
CSIA	3	1	5	1	1
Construction Mgmt.	4		1	6	
Criminal Justice	20	1	6	8	
Education			1		
Electrical Engineer.	1	2	1		
English				1	
Exercise Science	1				
Geology	1	1			
History	3	1		2	
Health Science	3				
Internat'l Studies	5			2	

	Army	Navy	Air Force	Marines	Coast Guard
Management	7	1	1	3	
Mathematics			1	1	
Mechanical Engineer	4	5	2	1	
Nursing	2	1	1		
Physics	1				
Physical Ed.				1	
Political Science	8		1	1	
Psychology	4		2	1	
SWAP	7		2	4	
<b>TOTALS</b>	<b>88</b>	<b>19</b>	<b>29</b>	<b>34</b>	<b>1 = 171</b>

One Mechanical Engineering student indicated Foreign Service. Eleven students indicated National Guard Service. Adding these students to the 171 above totals 183 new graduates entering military service.

**Salary Notes about Commissioning into Military Service:**

The annual starting salary for an O-1 is \$38,261. However, many of our graduates will immediately, or in the very near future, earn more than that based upon their career paths, allowances, incentives and specialty pay. At the time of the survey, students were not yet aware of additional pay.

## GRADUATE SCHOOL – CLASS OF 2018

37 students from the Class of 2018 planned to enter Graduate School. DNAQ = Did Not answer Question

Major	Number	Grad. School
Architecture	2	2 Norwich University
Athletic Training	2	2 DNAQ
Biology	5	5 DNAQ
Biochemistry	1	Columbia, Tufts, or NYU
Civil Engineering	1	Northwestern or UNH
Communications	1	University of Connecticut
Criminal Justice	5	4 DNAQ, 1 Norwich University
Education	1	DNAQ
Electrical Engineering	2	1 DNAQ, 1 Tufts
Health Science	5	2 DNAQ, 1 Univ. of Washington, 1 MCPHS,
International Studies	1	DNAQ
Management	2	2 DNAQ
Nursing	2	1 DNAQ, 1 Norwich University
Physics	1	DNAQ
Psychology	6	3 DNAQ, 1 St. Michael's College, 1 U. Penn.

## EMPLOYMENT – CLASS OF 2018

224 students from the Class of 2018 planned to enter the workforce after graduation.

A blank (no information) in a cell indicates the student did not answer that particular question.

Major	Employer	Job Title	Salary	Satisfaction	
Accounting	Stena Bulk LLC	Accountant			
Accounting	Johnson Lambert	Audit Intern	40,000	Yes	
Accounting	Norwich University	Accounting Assistant	29,835	Yes	
Accounting	Maplewood	Cashier	12/hr.	Yes	
Arch. Studies	Structural Energy Corp.	Jr. Architectural Designer	48,000	Yes	
Arch. Studies	Architerra		40000		
Arch. Studies	W.H. Goodwin Enterprises	Carpenter	41,000	No	
Arch Studies	Peter Gaito and Assoc.	Designer	50,000	Yes	
Architecture	Studio DRAW				
Architecture	Hyman Hates Associates	Project Manager			
Architecture	Earthshare Construction	Lead Carpenter			
Architecture	PDR Design	Draftsman	50,000		
Architecture	PCCIVT	Technician III	50,000	Yes	
Architecture	Cube 3 Studio	Project Coordinator	40,000	Yes	
Architecture	David Miller	Architect		Yes	
Architecture	Cube 3 Studio	Intern	1,000		
2 Architecture	No Information	No Information			2

Major	Employer	Job Title	Salary	Satisfaction	
Athletic Training	Norwich University	Assistant Athletic Trainer			
Athletic Training	Body By Chosen	Personal Trainer		Yes	
Athletic Training	Army National Guard		3,000		
Biochemistry	Howard Center	Laboratory Supervisor			
Biology	FedEx Freight Canada	Operations Associate			
Biology	FedEx	Operations Manager			
Biology		Ski Patroller			
1 Biology	No information	No Information			1
Biology	Kohl's	Men's Apparel Supervisor	10,000	No	
Chemistry	FujiFilm				
Civil Engineering	Collins Engineering	Engineer I	55,000		
Civil Engineering	Dept. of Public Works	Civil Engineer			
Civil Engineering	Clark Construction Group, LLC	Engineer			
Civil Engineering	VTRANS	Civil Engineer			
Civil Engineering	Amtrak	Management Associate	57,000	Yes	
Civil Engineering	Consigli Construction	Project Engineer	60,000	Yes	
Civil Engineering	AECOM	Construction Engineer	70,012	Yes	
5 Civil Engineering	No Information	No information			5



Major	Employer	Job Title	Salary	Satisfaction	
Communications	Bauer Hockey Sporting Goods	Fitness Expert			
Communications	Norwich University	Admissions Representative			
Communications	Fastenal	Sales Representative			
Communications	Norwich University	Comm. Admin. Assistant	20,000	No	
Comp. Science	Tactical Communications Group	Software Developer	68,500	Yes	
Comp. Science	FastWoWGold.com	Small Business Owner			
Comp. Science	BAM Tech			Yes	
CSIA	Cisco	Security Consulting Engineer			
CSIA	A.W. Hastings	Employee			
CSIA	Fellsway Group	Information Security Analyst			
CSIA	Vermont Electric Power Co.	Security Analyst			
CSIA	BAM Tech	Security Engineer			
CSIA	The Estee Lauder Companies	Securing Cyberspace			
CSIA	AT&T	Cybersecurity Program			
CSIA	BAM Tech				
CSIA	BAM Tech				
CSIA	Subway and TLC Landscaping	Shift supervisor/Foreman			
CSIA	Sodexo	Retail Supervisor	22,000	No	
1 CSIA	No Information	No Information			1

Major	Employer	Job Title	Salary	Satisfaction	
Construction	KLOVER	Construction Estimator			
Construction	Whiting-Turner	Project Engineer	65,000	Yes	
Construction	Breadloaf	Carpenter	35,000	No	
2 Construction	No Information	No Information			2
Criminal Justice	ADP	Payroll Service Rep.			
Criminal Justice	AECOM	Project Engineer			
Criminal Justice	Applebee's	Server			
Criminal Justice	Arlington Police Dept.				
Criminal Justice	Rio Salado College	Adjunct Faculty			
Criminal Justice	Sodexo and MASS MoCA				
Criminal Justice	Arizona Police Dept.				
Criminal Justice	Ashford University	Financial Service Advisor			
Criminal Justice	Sig Sauer	Securitas Officer			
Criminal Justice	State of Vermont				
Criminal Justice	Nantucket Police Dept.	Police Officer			
Criminal Justice	City of Concord, NH PD	Police Officer			
Criminal Justice	TSA				
Criminal Justice	Colchester, VT PD	Police Officer			
Criminal Justice	Lululemon	Educator			
Criminal Justice	Perspecta	Background Investigator			

<b>Major</b>	<b>Employer</b>	<b>Job Title</b>	<b>Salary</b>	<b>Satisfaction</b>	
Criminal Justice	A Law Firm	Administrative Assistant	16/hr.		
Criminal Justice	State of Minnesota	Dept. of Human Services	19/hr.		
Criminal Justice	First Coast Security				
Criminal Justice	Burovision	Project Coordinator			
Criminal Justice	Suburbs of Illinois	Police Officer			
Criminal Justice	Newtown Parks and Recreation	Counselor			
Criminal Justice	Dept. of Homeland Security	Customs/Border Protection	50,000	Yes	
Criminal Justice	TSA	Security Officer	34,000	Yes	
Criminal Justice	Concord Police Dept.	Police Officer	50,000	Yes	
Criminal Justice	Nantucket Police Dept.	Community Service Officer	70,000	Yes	
Criminal Justice	Old Orchard Beach PD	Reserve Officer	50,000	Yes	
Criminal Justice	VT Emergency Management	Data/Supply/Engagement Support	20,000	Yes	
Criminal Justice	Chipotle	Service Manager	47,000	No	
Criminal Justice	Day Care Center of New Canaan	Teacher			
Criminal Justice	Hillsborough County Nursing Home	Licensed Nursing Assistant	30,000	Yes	
Criminal Justice	Boy Scouts of America	Lifeguard Instructor			
12 Criminal Justice	No Information	No Information			12

Major	Employer	Job Title	Salary	Satisfaction	
Education	Orange North Supervisory Union	Project Director			
Elec./Comp. Engineering	Dick's Sporting Goods				
Elec./Comp. Engineering	Enerdoor	Technical Sales Engineer			
Elec./Comp. Engineering	General Dynamics Mission Systems	Systems Engineer	74,500	Yes	
Elec./Comp. Engineering		Engineer	60,000		
English	Central Vermont Swim Club	Assistant Coach			
Environ. Science	Aztech Environmental Technologies				
Environ. Science	Cloudflare, Inc.				
Environ. Science	Southern Regional Aquaculture				
Environ. Science	Vertex	Scientist/Consultant			
Environ. Science	Steel Case				
Environ. Science	VT Agency of Transportation	Technician Apprentice	36,000	Yes	
Exercise Science	MITRE	Electronics Technician			
Exercise Science	Princeton Club	Trainer	1,000	Yes	
Geology	VT Agency of Transportation	Field Assistant	50,000	Yes	
Health Science	Suffolk University	Asst. Women's ice Hockey Coach			
Health Science	The Silent Chef	Caterer			
Health Science	Olmsted Medical Center	Trainer	1,500	Yes	

Major	Employer	Job Title	Salary	Satisfaction	
History	Blue Cross and Blue Shield of VT	Clinical Support Representative			
History	Slocum and Sons	Warehouse Worker			
History	Indiana Dept. of Labor	Claims Investigator	27,000	Yes	
International Studies	People and Talent at Glu Mobile				
International Studies	UPS	Shift Supervisor			
International Studies	Sprint	Sales Consultant			
International Studies	Coyote Shipping	Operations Coordinator	40,000	Yes	
International Studies	York Maine Police Dept.	Reserve Police Officer	10,000	Yes	
2 International Studies	No Information	No Information			2
Management	UVM	Administrative Office Assistant			
Management	Arrive Logistics				
Management	Trust Re	Compliance Assistant			
Management	Cornerstone Burger Company				
Management	COWI	Engineer			
Management	Osala	Manager, Research, Training and Development			
Management	Mammut	Accounting			
Management	Capital and Financial Center	Business Development			
Management	Deloitte	Auditing			
Management	Dezotell Excavating	Machine Operator			

Major	Employer	Job Title	Salary	Satisfaction	
Management	The McIntyre Group	Sourcing Specialist			
Management	Mutual of Omaha	Financial Advisor			
Management				Yes	
Management	Top Flight Construction	Laborer	50,000		
Management	Sodexo	Supervisor	30,000	Yes	
Management	Gobeille Hospitality	Manager	40,000	No	
Management	National Life Group	Contract specialist	45,760	Yes	
Management	National Life Group	Operational Support Clerk	45,000	Yes	
Management	Baker Hill Golf Club	Assistant Golf Professional	30,000	Yes	
Management	In process	In process	45,000	Yes	
Mathematics	University of Scranton and B Dry Waterproofing	Dive Coach/Laborer			
Mathematics	Hartford High School	Algebra Teacher			
Mechanical Eng.	NASA Glenn Research Center				
Mechanical Eng.	Thunderbolts	Professional Hockey Player			
Mechanical Eng.	New England Air Systems				
Mechanical Eng.		Engineer			
Mechanical Eng.	FUJIFilm Dimatix	Inkjet Applications Development Engineer			
Mechanical Eng.	NASA	Mechanical Engineer Intern			
Mechanical Eng.	Honeywell Intelligated	Mechanical Engineer	65,000	Yes	

Major	Employer	Job Title	Salary	Satisfaction	
Mechanical Eng.	Electric Boat	Engineer I	67,000	Yes	
Mechanical Eng.	Peregrine Turbine Technologies	Mechanical Engineer	45,000	Yes	
Mechanical Eng.	GEMS Sensors and Controls	Engineer C	65,000	Yes	
Mechanical Eng.	Albright Precision, Inc.	Engineer in Training			
1 Mechanical Eng.	No information	No Information			1
Nursing	Northwestern Medical Center (VT)	Nurse			
Nursing	Rutland Regional Medical Center	Nurse			
Nursing	UVMHC	Nurse			
Nursing	Children's Healthcare of Atlanta	Nurse			
Nursing	Elizabethtown Community Hospital	Nursing Assistant			
Nursing	Bellevue School District	Para-Educator			
Nursing	DHMC	Pediatric Nurse			
Nursing	DHMC				
Nursing	New London Hospital	Medical/Surgical RN			
Nursing	VA, White River Junction, VT	Nurse residency			
Nursing	VA, White River Junction, VT	Nurse			
Nursing	Vermont Psychiatric Care Hospital	RN			
Nursing	DHMC	Nurse	40,000		
Nursing	VA, White River Junction, VT	Nurse		Yes	

Major	Employer	Job Title	Salary	Satisfaction	
Nursing	Highland Hospital	RN		Yes	
Nursing	DHMC	RN	50,000	Yes	
Nursing	DHMC	RN	50,000	Yes	
Nursing		RN	63,000		
Nursing	Augusta University Medical Center	RN	54,000	Yes	
Nursing	UVMHC	RN	54,000	Yes	
Nursing	Central Vermont Medical Center	RN	56,000		
Nursing	DHMC	Pediatric Nurse			
6 Nursing	No Information	No Information			6
Physical Education	Main Street Middle School				
Physical Education	Northfield High School	Phys. Ed. Teacher			
Physical Education	Donald cox	Manager	55,000	Yes	
Physics	University of Rhode Island	Graduate Teaching Assistant			
Political Science	Logistics Management				
Political Science	Katonah Bedford Hills Volunteer Ambulance Corp.	Volunteer			
Political Science	CT Dept. of Energy and Environmental Protection	Maintainer			
Political Science	Home Depot	Sales Associate			
Political Science	Top Golf				
Political Science	Gallant Electric	Electrician	65,000		
Political Science	Power Plant	Security	2,400	Yes	
1 Political Science	No Information	No Information			1



Major	Employer	Job Title	Salary	Satisfaction	
Psychology	The Center School	Floor Manager			
Psychology	Teleperformance USA				
Psychology	Dunbar Armored	Teller			
Psychology	Washington County Mental Health	Behavioral Interventionist			
Psychology	The Learning Together Center	Teaching Assistant	30,000	Yes	
Psychology	Park and Recreation	Lifeguard/Camp counselor	7,000	Yes	
1 Psychology	No Information	No Information			1
SWAP	Clark County School District	5 <sup>th</sup> Grade Literacy Teacher			
SWAP	Meridian / LAANG	Maritime Security/US Army PL	94,000	Yes	
4 SWAP	No Information	No Information			4

## **STILL SEEKING EMPLOYMENT – CLASS OF 2018**

Seven students from the Class of 2018 were still seeking employment as of December 31, 2018.

Major	Number
Biology	1
Criminal Justice	1
Geology	1
Interntl. Studies	1
Management	1
Mathematics	1
Political Science	1

## **STUDENTS *NOT* SEEKING EMPLOYMENT – CLASS OF 2018**

Six students from the Class of 2018 were not seeking employment, graduate school or military service upon graduation.

Major	Number
Architecture	2
Athletic Training	1
Mechanical Engineering	1
Nursing	1
Physics	1