

2019

FIRST DESTINATION SURVEY



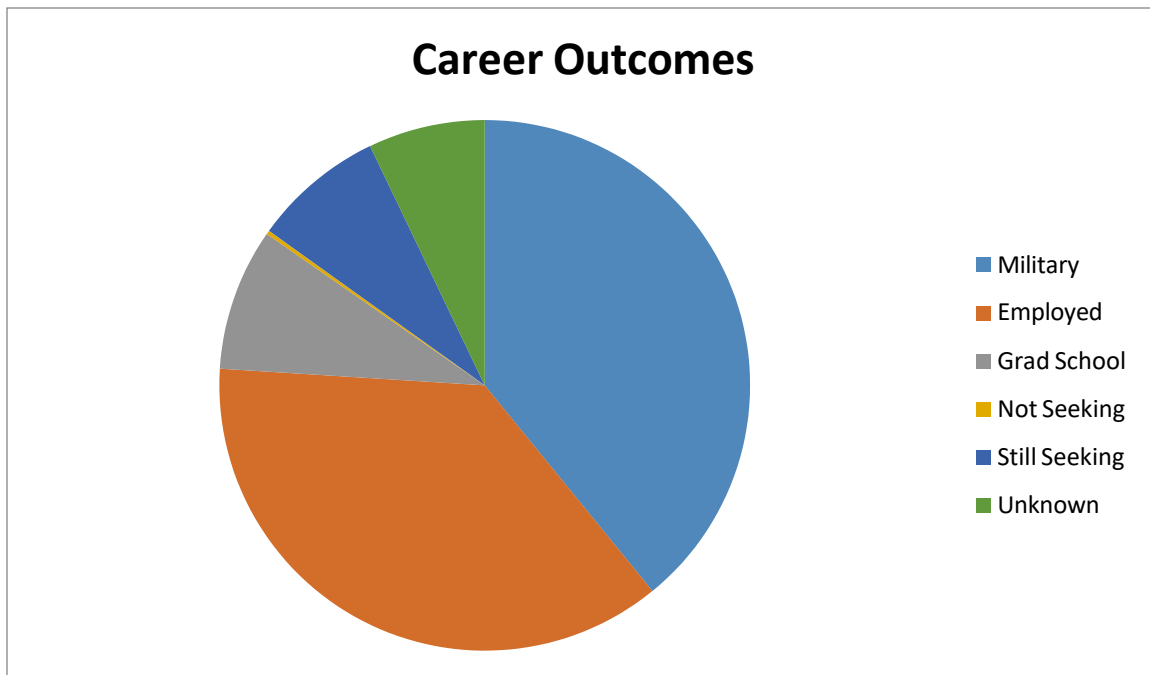
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FEBRUARY 10, 2020



 CAREER & INTERNSHIP CENTER
at NORWICH UNIVERSITY

CAREER OUTCOMES SUMMARY

Of the 450 new graduates from the Class of 2019, we were able to ascertain status 92.9%, all but 32 individuals. Of the 418 individuals who took part in the survey, 176 (42.2%) are in the military, 166 (39.7%) are employed, 36 individuals (8.6%) are still seeking employment, and 39 (9.3%) plan to enter graduate school. One individual (0.2%) indicated she/he was not seeking employment, military service or graduate school.



Notes about Graduate School Attendance

In regards to those entering graduate school, the actual number was 39 (9.3%) of the total. However, due to military commitments, 176 of the total were not eligible to enter graduate school. Therefore, if we remove the 176 ineligible individuals from the calculations, we are left with 242 individuals who could have opted/entered graduate school. Thirty-nine of those individuals did enter graduate school, making **the percent of eligible candidates entering graduate school equal to 16.2%**.

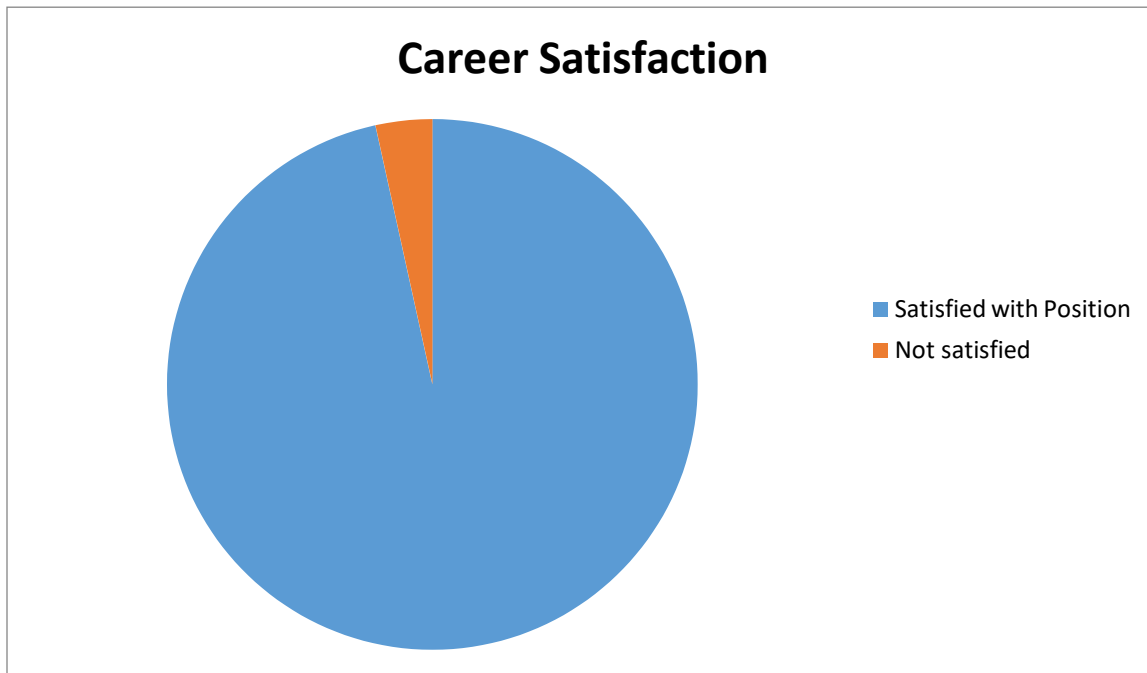
Notes about Employment Information (does not include those who entered the military)

The name of the employer was provided by 161 (97.0%) of the respondents.

The job title was provided by 155 (93.4%) of the respondents.

A realistic starting salary was provided by 107 (64.5 %) of the respondents.

Regarding satisfaction with the first job, 20 of 166 individuals did not answer the question. Of the 146 people who did answer the question, 140 (95.9%) indicated they are satisfied with their position, and 6 (4.1%) indicated they were not satisfied with their position.



In our effort to “find” as many students as possible, we use many avenues to access information about the students, including, contacting them on their cell phone and sending them the link to the survey, emailing the survey to a non-Norwich email address, looking up their profile on LinkedIn, and finding them on Facebook. We use email and phone calls first so we can send the full survey, hoping they will take the time to complete it. When we get no results from those efforts, we endeavor to find them on LinkedIn and Facebook, where employment information is often self-reported and, therefore, usually up to date and accurate. However, gleaned the name of the employer and/or the job title is the only information we can find. No one posts salary or job satisfaction information to their online profiles.

Due to the incomplete and inaccurate responses we plan to implement some new initiatives for the Class of 2020, including; educating students and faculty about why we need the information and how we use it, asking faculty teaching seniors to get their students to complete the survey in class, and making the survey shorter. We hope the elements of educating students about the survey, asking a trusted faculty member to administer the survey, and making it shorter, will lead to more thorough and accurate results.

MILITARY SERVICE – CLASS OF 2019

176 students from the Class of 2019 planned to enter military service.

	Army	Navy	Air Force	Marines	Coast Guard
Accounting	1		1		
Architecture				1	
Athletic Training			1		
Biochemistry	2			1	
Biology	3				
Chemistry				1	
Chinese	1				
Civil Engineering	12	6	1		
Computer Science			2		
CSIA	4		4	1	
Construction	1	1			
Criminal Justice	26	6	2	6	2
Elec./Computer Eng.			1	1	
Engineering		1			
Environmental Sci.	1				
Exercise Science	1		1		
Geology		1	1		
History	6	1	1	3	
International Study	3			1	

	Army	Navy	Air Force	Marines	Coast Guard
Management	6	2	4	3	
Mechanical Eng.	2	5	4	3	
Nursing	1		1		
Physical Education	1			2	
Physics	1	1			
Political Science	5	2	3	2	
Psychology	6				1
Spanish			1		
Sports Medicine	2		1	3	
Studies in War and Peace	4			1	
TOTALS	89	26	29	29	3 = 176 Total

Salary Notes about Commissioning into Military Service

The annual starting salary for an O-1 is \$38,261. However, many of our graduates will immediately, or in the very near future, earn more than that based upon their career paths, allowances, incentives and specialty pay. At the time of the survey, students were not yet aware of additional pay.

GRADUATE SCHOOL – CLASS OF 2019

39 students from the Class of 2019 planned to enter Graduate School. DNAQ = Did Not answer Question

Major	Number	Grad. School
Architecture	11	11 Norwich University
Athletic Training	2	1 Texas State University 1 Merrimack College
Biochemistry	3	1 Boston University 1 Samford University 1 UVM Medical School
Chemistry	1	1 Northeastern
Criminal Justice	4	1 Norwich University 1 Temple (Law) 1 St. Joseph's University 1 College of DuPage
English	3	1 Suffolk University 1 North Carolina Central University 1 Union County College
Environmental Science	1	1 University of Idaho (Law)
Health Science	1	1 Tufts (Dental)
Management	2	2 Norwich University
Mechanical Engineering	3	1 UVM (Medicine) 1 Norwich (MBA) 1 Rensselaer Polytechnic Institute
Political Science	3	1 Stetson Univ. (Law) 1 University California Davis (Law) 1 University of London
Psychology	2	1 William James College 1 Arizona State
Sports Medicine	3	1 River Valley Community College 1 Cleveland State 1 DNAQ

Employment – Class of 2019

166 students from the Class of 2019 planned to enter the workforce after graduation.

A blank (no information) in a cell indicates the student did not answer that particular question.

Major	Employer	Job Title	Salary	Satisfaction	
Accounting	Department of Defense	Supply Technician	42,670	Yes	
Accounting	Advent International	Staff Accountant	55,000	Yes	
Accounting	Norwich University	Athletic Management		Yes	
Accounting	OrthoVirginia	Registration Coordinator	28,080	Yes	
Accounting				Yes	
Arch. Studies	Matkin Hoover Engineering and Surveying	Systems Architect		Yes	
Arch. Studies	Saratoga Associates	Intern		Yes	
Arch Studies					
Arch. Studies	WSP	Intern		Yes	
Architecture	Symmes, Maini and McKee	Designer		Yes	
Architecture	Lansing trade Group LLC		50,000	Yes	
Architecture	EH Danson Associates	Intern Architect		Yes	
Athletic Training	Orange County Sheriff's Dept.	Deputy Sheriff	52,000	Yes	
Athletic Training	Norwich University	Asst. Director CCE	43,000	Yes	
Athletic Training	David's Bridal	Bridal Stylist	24,440	Yes	
Biochemistry	IPG Photonics	Chemistry Lab Technician	52,000	Yes	
Biochemistry	WinterWyman				

Major	Employer	Job Title	Salary	Satisfaction	
Biology	US Army and Army Reserve	2 LT	36,000	Yes	
Biology	Stemcell Technologies	Sales Representative		Yes	
Biology	Vituity	Medical Scribe	29,120	Yes	
Chemistry	KH&H Liquors	Part-time Lead	24,960	Yes	
Civil Engineering	Whiting Turner Contracting	Field Engineer	66,000	Yes	
Civil Engineering	VT Agency of Transportation	Civil Engineer	47,840	Yes	
Civil Engineering	Suffolk Construction	Engineer		Yes	
Civil Engineering	Primco, Inc.	Field Engineer	60,000	Yes	
Civil Engineering	Grand Rapids Filtration	CAD Design/Equipment Manager	65,000	Yes	
Civil Engineering	TRC Companies	Civil Engineer 1	60,000	Yes	
Civil Engineering	Toadflax Nursey LLC	General Manager	55,000		
Civil Engineering	Woolwich Township Police Dept.	Police Officer	42,000	Yes	
Civil Engineering	CLA Engineers	Field Engineer	54,080	Yes	
Civil Engineering	772 Engineer Company	Platoon Leader		Yes	
Civil Engineering	Argyle Lake Insurance	Manager	25,000		
Civil Engineering	The LA Group	Engineer in Training	58,000	Yes	
Civil Engineering	VT Agency of Transportation			Yes	
Civil Engineering	McKinney and Company	Entry Structural Engineer	50,000	Yes	

Major	Employer	Job Title	Salary	Satisfaction	
Communications	Norwich University				
Communications	Barton Associates, Inc.	Recruiter		Yes	
Communications	Norwich University	Admissions Counselor	30,000	Yes	
Communications	Stop and Shop Supermarket	Pea pod shopper	22,880	No	
Comp. Science	Utility Services, Inc.	CIP Compliance Associate	60,000	Yes	
CSIA	Q-Centrix LLC	Information Systems Analyst	41,995	Yes	
CSIA	Cerner Corporation	Systems Engineer		Yes	
CSIA	Norwich University	Computer User Support Specialist	33,280	Yes	
CSIA	Cigna	Info. Protection Lead Analyst		Yes	
CSIA	Raytheon	Computer Systems Engineer	73,000	Yes	
CSIA	Lahey Health	Server Security Analyst	37,440	Yes	
CSIA	IBM	Low Level Engineer	60,000	Yes	
CSIA	TIAA	Technical Associate	70,000	Yes	
CSIA	PayFactors Group	Assoc. Compliance Specialist		Yes	
CSIA	Charles River Associates	Analyst	72,000	Yes	
CSIA	BAE Systems	CSIA Security Officer	97,000	Yes	
CSIA	MITRE	Systems Security Engineer		Yes	
CSIA	State of Vermont	Information Security Analyst	51,500	Yes	
CSIA	Raytheon	Info. Systems security Analyst	75,000	Yes	
CSIA	Fidelity Investments	Computer Systems Engineer	68,500	Yes	
CSIA	Right Networks	Help Desk Technician		Yes	

Major	Employer	Job Title	Salary	Satisfaction	
CSIA	MITRE	Cyber Security Engineer	88,000	Yes	
CSIA	Honeywell	Cyber Security Architect	80,000	Yes	
CSIA	Raytheon IDS	Cyber Defense Tech. ISSO	74,006	Yes	
CSIA	American Systems	Cyber Intel Analyst		Yes	
Construction	Consigli Construction	Project Engineer	62,000	Yes	
Construction	Whiting Turner Contracting	Field Engineer	65,000	Yes	
Construction	Van Pool	Monitor	29,120	No	
Construction	Satterfield & Pontikes Construction	Field Engineer	65,000	Yes	
Criminal Justice	Customs and Border Protection	Border agent	46,110	Yes	
Criminal Justice	UPS	Package handler	29,120	No	
Criminal Justice	Allbirds	Total rewards and Talent Operations		Yes	
Criminal Justice	Police Department	Officer		Yes	
Criminal Justice				Yes	
Criminal Justice	The Purple Urchin	Bartender		No	
Criminal Justice	US Army and Army Reserve	Builder			
Criminal Justice	PT Research	Court Runner	30,000	Yes	
Criminal Justice	Norwich University				
Criminal Justice	Ultimate Medical Academy	Admissions Counselor		Yes	
Criminal Justice	Law Office of Russell J. Goldsmith	Legal Assistant	32,000	Yes	
Criminal Justice	New Hampshire State Police	State Trooper	50,000	Yes	

Major	Employer	Job Title	Salary	Satisfaction	
Criminal Justice	Los Angeles Police Department	Police Academy Cadet	50,000	Yes	
Criminal Justice	Six Flags Great Adventure	Security Supervisor	35,000	Yes	
Criminal Justice	Texas Dept. of State Health Services	Investigator	36,000	Yes	
Criminal Justice	Suburban Golf Club			Yes	
Criminal Justice	W.B. Mason	Sales Representative	50,000	Yes	
Criminal Justice	Lost Nation Theater	Intern	22,880	Yes	
Criminal Justice	Heroes and Horses	Ranch Manager	31,200	Yes	
Criminal Justice	Hampton Police Dept.	Police Officer	37,648	Yes	
Criminal Justice	Corvallis Police Dept.	Police Officer	55,000	Yes	
Criminal Justice	Allied Universal	Security Guard	24,960	Yes	
Criminal Justice				Yes	
Criminal Justice					
Criminal Justice	Washington County Mental Health	Behavioral Disorder Counselor Interventionist	36,400	Yes	
Criminal Justice	Norfolk Probate Court	Case Specialist	39,000	Yes	
Education	State of Vermont	Family Service caseworker	36,000	Yes	
Electrical Engineering	McLaughlin Research Corp.	Operational Engineer		Yes	
Electrical Engineering	Stacks Mobile LLC	Junior Software Developer	20,800		
Electrical Engineering	Blackburn Energy, Inc.	Electrical Engineer Intern		Yes	
Electrical Engineering	US Army Corps of Engineers	Electrical Engineer	45,000	Yes	
Electrical Engineering	Webb-Stiles Company	Electrical Engineer		Yes	
Electrical Engineering	OLA Consulting Engineers PC	Electrical Design Engineer	60,320	Yes	
Electrical Engineering	EASi (Engineering and Science Services)	Systems Engineer	62,400	Yes	

Major	Employer	Job Title	Salary	Satisfaction	
English	National Life Group	Contracting	38,000	Yes	
Environ. Science	Lakes Region Water Company	Water Technician	60,000	Yes	
Environ. Science	NYC Dept. of Education	Substitute teacher		Yes	
Exercise Science	Windermere Preparatory School	Strength, Conditioning, Football Coach		Yes	
Exercise Science	Genesis Health Care Corp.	Recreation Assistant	28,080	Yes	
History	Seattle Police dept.	Police Officer			
History	Migis Hotel group	Waiter	11,440		
International Studies	Self-Employed	Freelance Artist		Yes	
International Studies	Ocali Charter Middle School	Science Teacher	22,000	Yes	
International Studies	Teach for America	High School History Teacher	30,000	Yes	
Management	Norwich University	Administrative Assistant	37,500	Yes	
Management	National Life Group	New Business Case Manager			
Management	Children of the Promise	Project Manager		Yes	
Management	Anheuser-Busch	Clydesdale Handler	22,880	Yes	
Management	Big Y Foods	Customer Service Clerk			
Management	Yang and Partners	Account Manager		Yes	
Management	Snowscapes	COO	50,000	Yes	
Management	Enterprise Rent-A-Car	Management and Finance		Yes	
Management	National Life Group	Sales Illustration Specialist		Yes	
Management	Commonwealth Financial Group	Financial Advisor	90,000	Yes	

Major	Employer	Job Title	Salary	Satisfaction	
Mechanical Eng.	General Dynamics – Ordnance Tactical Systems	Senior Design Specialist		Yes	
Mechanical Eng.	General Electric	Condition Monitoring Systems Engineer	52,000	Yes	
Mechanical Eng.	Getinge	Facilities Engineer Intern	37,500	Yes	
Mechanical Eng.	Beauport Hospitality Group	Deckhand		Yes	
Mechanical Eng.	Chip Ganassi Racing	Quality Control Engineer	58,000	Yes	
Mechanical Eng.	American Systems Corp.	Junior Mechanical Engineer	68,000	Yes	
Mechanical Eng.	Best Buy	Asset Protection	31,200	No	
Neuroscience	Addgene	Order Processing Assistant	20,000	Yes	
Nursing	Central Vermont Medical Center	Registered Nurse (RN)	54,329	Yes	
Nursing	Dartmouth-Hitchcock	RN		Yes	
Nursing	Barre Gardens	RN	56,160	Yes	
Nursing	Dartmouth-Hitchcock	RN	56,000	Yes	
Nursing	University of Vermont	Nurse			
Nursing	Rutland Regional Medical Center	New Grad Residency Nurse	56,472	Yes	
Nursing	Littleton Regional Healthcare	Nurse	52,000	Yes	
Nursing	Dartmouth-Hitchcock	Medical/Surgical Nurse	57,761	Yes	
Nursing	UVMMC Home Health	LNA	31,200	Yes	
Nursing	CHI – Franciscan Health	RN	71,531	Yes	
Nursing	Vanderbilt University	Nurse Resident	46,800	Yes	
Nursing	Swedish Medical Center	RN		Yes	
Nursing	Sentara Healthcare	RN		Yes	

Major	Employer	Job Title	Salary	Satisfaction	
Nursing	Dartmouth-Hitchcock	RN		Yes	
Nursing	Dartmouth	RN		Yes	
Nursing	Veteran's Health Administration	RN	62,400	Yes	
Nursing	Dartmouth-Hitchcock	Nurse Resident	55,000	Yes	
Nursing	UVM Medical Center	RN	57,969	Yes	
Nursing	Dartmouth-Hitchcock	Nurse	56,000	Yes	
Physical Education	Buyers Barricades	Sign Shop Manager	52,000	Yes	
Physical Education	Commercial Metals Company	Scrap Cutter	40,000	No	
Physical Education	Queens College	Sports Coach		Yes	
Political Science	Washington County Mental Health	Computer user Support Specialist		Yes	
Political Science	Colorado Republican Party	Regional Field Director		Yes	
Political Science	Estee lauder	Investigations Analyst		Yes	
Political Science	Target	Asset Protection Lead	39,520	Yes	
Psychology	Central Vermont Supervisory Union	After School Program Assistant	29,120	Yes	
Psychology	Mathematica Policy Research	Survey Research Associate	47,500	Yes	
Psychology	Carter Community Building Associate	Fitness Instructor		Yes	
Psychology	All Medical Personnel	CNA	36,400	Yes	
Psychology	Walmart	Lead Certified Pharmacy Technician	39,936	Yes	

Major	Employer	Job Title	Salary	Satisfaction	
Sports Medicine Health Science	Sea Shell Resort	Security		Yes	
Sports Medicine Health Science	Bill Irvin	Construction Laborer		Yes	
Sports Medicine Health Science	Paragon 28 Inc.	Medical Sales Representative	40,000	Yes	
Sports Medicine Health Science	Tufts University	Office Manager	15,000	Yes	
Studies in War and Peace	Massachusetts General Hospital	Research Asst. and Study Enrollment Coordinator	40,185	Yes	
Studies in War and Peace	US Dept. of Homeland Security	Officer	60,424	Yes	
Studies in War and Peace	Old Fort Niagara	Grounds Maintenance Worker	23,920	Yes	
Studies in War and Peace	Doc Force	Brand Ambassador	30,000		

STILL SEEKING EMPLOYMENT – CLASS OF 2019

From the Class of 2019, 36 students were still seeking employment as of January 31, 2020.

Major	Number
Accounting	1
Architecture	3
Athletic Training	1
Biology	2
Civil Engineering	1
Communications	2
Computer Science	1
Criminal Justice	7
CSIA	1
International Studies	2
Management	2
Mathematics	2
Mechanical Engineering	4
Nursing	1
Physical Education	1
Physics	2
Political Science	1
Sports Medicine	2

STUDENTS *NOT* SEEKING EMPLOYMENT – CLASS OF 2019

One student from the Class of 2019 was not seeking employment, graduate school or military service upon graduation.

Major	Number
Nursing	1

STUDENTS WITH UNKNOWN OUTCOMES – CLASS OF 2019

We have no outcome information at all for 32 students from the Class of 2019.

Major	Number
Architecture	1
Biology	4
Civil Engineering	1
Communications	1
Construction	1
Criminal Justice	9
Exercise Science	1
Geology	1
History	3
Management	1
Mechanical Eng.	1
Nursing	1
Political Science	1
Psychology	2
Spanish	1
Sports Medicine	1
SWAP	2