

2020

FIRST DESTINATION CAREER OUTCOMES

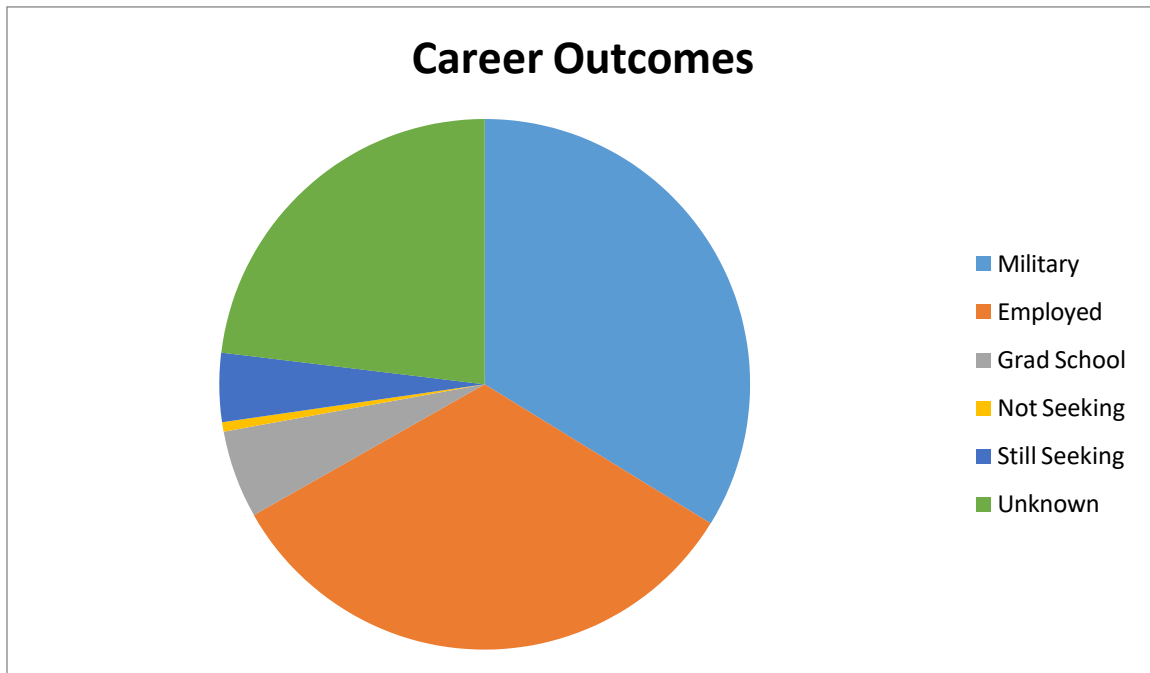
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February 18, 2020



 CAREER & INTERNSHIP CENTER
at NORWICH UNIVERSITY

CAREER OUTCOMES SUMMARY

Of the 524 new graduates from the Class of 2020, we were able to ascertain the status of 76.9%, leaving 121 (23.1%) individuals with unreported outcomes. Of the 403 individuals who took part in the survey, 177 (33.8%) entered the military, 173 (33.0%) are employed in the corporate, non-profit, government or private sector, 22 individuals (4.2%) are still seeking employment, and 28 (5.3%) plan to enter graduate school. Three individuals (0.6%) indicated they are not seeking employment, military service or graduate school.



Notes about Graduate School Attendance

In regards to those entering graduate school, the actual number was 28 (5.3%) of the total. However, due to military commitments, 177 of the total were not eligible to enter graduate school. Therefore, if we remove the 177 ineligible individuals from the calculations, we are left with 347 individuals who could have opted/entered graduate school. Twenty-eight of those individuals did enter graduate school, making **the percent of eligible candidates entering graduate school equal to 8.1%**.

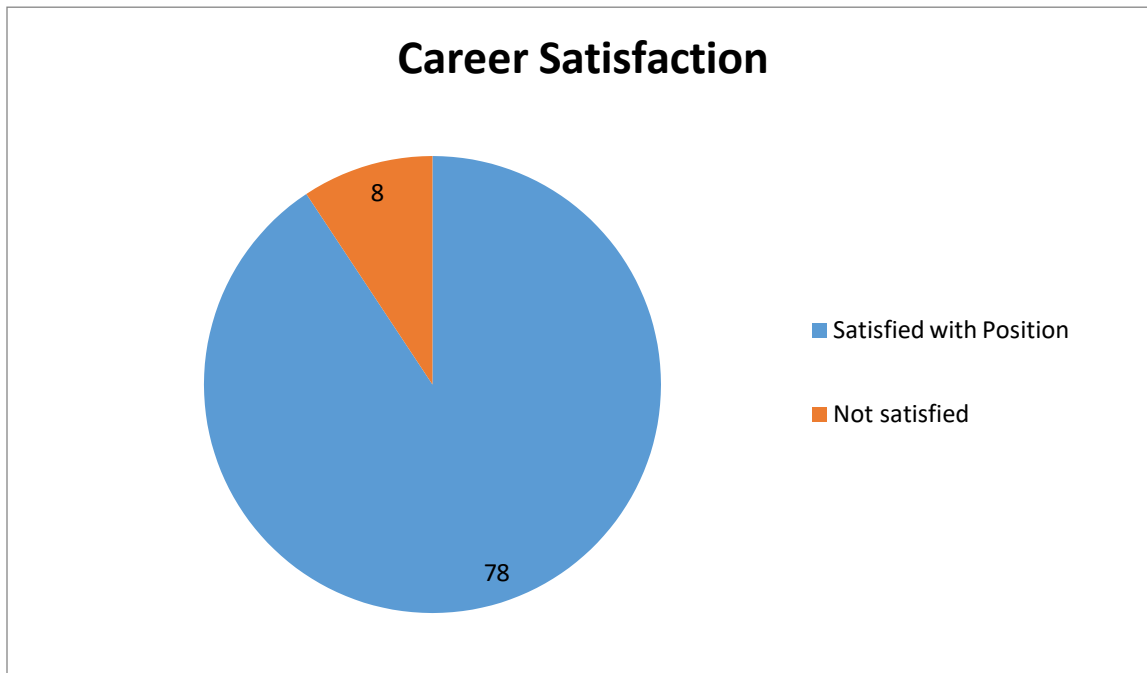
Notes about Employment Information (does not include those who entered the military)

The name of the employer was provided by 170/173 (98.3%) of the respondents.

The job title was provided by 148/173 (85.5%) of the respondents.

A realistic starting salary was provided by 95/173 (55.0 %) of the respondents.

Regarding satisfaction with the first job, 87 of 173 individuals did not answer the question. Of the 86 people who did answer the question, 78 (90.7%) indicated they are satisfied with their position, and 8 (9.3%) indicated they were not satisfied with their position.



In our effort to “find” as many students as possible, we use many avenues to access information about the students, including, contacting them on their cell phone and sending them the link to the survey, emailing the survey to a non-Norwich email address, looking up their profile on LinkedIn, and finding them on Facebook. We use email and phone calls first so we can send the full survey, hoping they will take the time to complete it fully and accurately. When we get no results from those efforts, we endeavor to find them on LinkedIn and Facebook, where employment information is often self-reported and, therefore, usually up to date and accurate. However, gleaning the name of the employer and/or the job title is the only information we can find. No one posts salary or job satisfaction information to their online profiles.

Due to the incomplete and inaccurate responses we plan to implement some new initiatives for the Class of 2021, including; educating students and faculty about why we need the information and how we use it, asking faculty teaching seniors to get their students to complete the survey in class, and making the survey shorter. We hope implementing these elements will lead to more thorough and accurate results.

MILITARY SERVICE – CLASS OF 2020

177 students from the Class of 2020 planned to enter military service.

	Army	Navy	Air Force	Marines	Coast Guard
Architect. Studies	1				
Athletic Training					
Biochemistry	1		3		
Biology	2				
Civil Engineering	11	4	2	3	
Communications	2				
Computer Science	1				
CSIA	6	4	4	2	
Construction	3			2	
Criminal Justice	24	2	2	4	1
Elec./Computer Eng.	1		2		
Engineering			1		
Environmental Sci.	1	3			
Exercise Science				1	
Geology	1				
Health Sciences	3	1		1	
History	6	2	1	2	
International Business	1				
International Study	2	2			

	Army	Navy	Air Force	Marines	Coast Guard
Management	3	1	2	4	
Mechanical Eng.	6	5	3	2	1
Nursing	5		1		
Physics		1			
Political Science	8	2	2	1	
Psychology	10				
Sports Medicine		1			
Studies in War and Peace	4				
TOTALS	102	28	23	22	2 = 177 Total

Salary Notes about Commissioning into Military Service

The annual starting salary for an O-1 is \$38,261. However, many of our graduates will immediately, or in the very near future, earn more than that based upon their career paths, allowances, incentives and specialty pay. At the time of the survey, students were not yet aware of additional pay.

GRADUATE SCHOOL – CLASS OF 2020

28 students from the Class of 2020 planned to enter Graduate School.

Major	Number	Grad. School
Accounting	1	1 DeVry
Architecture	9	9 Norwich University
Biology	3	1 University of Chester 1 Geisel Medical School 1 Norwich University
CSIA	1	Rochester Institute of Technology
Criminal Justice	1	1 Norwich University
Electrical/Comp. Eng.	1	Norwich University
Exercise Science	2	1 Norwich University 1 Merrimack
Health Science	2	1 Seton Hall 1 Unknown
International Business	1	Norwich University
International Studies	1	Interdisciplinary Center Herzliya
Management	2	1 Norwich University 1 Northeastern
Nursing	2	1 Univ. Maryland, Baltimore County 1 Vermont Technical College
Psychology	1	1 Norwich University
Studies in War and Peace	1	1 Cooperstown Graduate Program

Employment – Class of 2020

173 students from the Class of 2020 planned to enter the workforce after graduation.

A blank (no information) in a cell indicates the student did not answer that particular question.

Major	Employer	Job Title	Salary	Satisfaction
Accounting	Gallagher, Flynn	Staff Accountant	52,000	Y
Arch. Studies	Brightview Landscapers	Project Engineer	50,000	
Arch. Studies	Bill Gray's	Staff		
Arch. Studies	Choctaw Defense Services	Groundskeeper/Laborer	44,720	
Arch. Studies	AECOM	Construction Management	1	Y
Arch. Studies	Kukk Architecture & Design	Designer	54,000	Y
Architecture	AGA Designs	Intern	1	Y
Architecture	Craig Brearley Architects	Architectural Intern	1	
Athletic Training	Orange County Sheriff's Department	Deputy Sheriff	52,000	Y
Athletic Training	OM FISHER HOME INC	Office Manager		
Athletic Training	Top Form Inc.	Athletic Trainer		
Athletic Training	Reinhart University	Intern		
Athletic Training	Gold's Gym Laval			
Biology	Kusi Wasi		25,000	
Biology	United States Army Reserve	Army Reserve	30,000	
Biology	Indian River RV Resort	Director of Health and Safety	50,000	Y
Biology	Pacific States Marine Fisheries Commission	Ocean Salmon Port Sampler	33,280	Y

Major	Employer	Job Title	Salary	Satisfaction
Civil Engineering	Keller North America, Inc.	Civil Engineer	50,000	Y
Civil Engineering	Audley Construction	CAT Truck Driver		
Civil Engineering	Consigli Construction Co., Inc.	Project Engineer		
Civil Engineering	Vermont Agency of Transportation (VTrans)	Civil Engineer 1 - Construction Section	46,218	Y
Civil Engineering	Turner Construction Company	Project Coordinator	47,135	Y
Civil Engineering	C&S Companies	Civil Engineering Intern	39,520	Y
Communications	Washington Digital Media	Associate Producer		
Communications	eFriend Marketing	Director of Sales	6,000	
Communications	Norwich University	Assistant Director of Admissions	30,000	
Communications	Athletic Communication	Online Intern	1	Y
Communications	Cellular Sales	Inside Sales Representative		
Communications	Demoulas Super Markets, Inc.		58,000	
Computer Science	SAIC	Embedded Software Engineer	75,000	Y
Computer Science	Federal Reserve Board	IT Auditor		
Computer Security - Info Assur	Pathoras Corporation	Data Manager		
Computer Security - Info Assur	The Cape Cod Five Cents Savings Bank	Information Security Analyst		
Computer Security - Info Assur	Lockheed Martin	Software Engineering Associate	78,100	Y
Computer Security - Info Assur	Acquia, Inc.	security engineer	100,000	Y
Computer Security - Info Assur	Federal Government Employment (Civilian Corps/Federal Government Employees: City/Installation Management)			
Computer Security - Info Assur	Lockheed Martin	Cyber Systems Security Engineer		
Computer Security - Info Assur	BAM Technologies	IT Security Engineer	72,500	Y
Computer Security - Info Assur	Bryley Systems Inc.	Field Engineer	60,000	Y
Computer Security - Info Assur	Assertive Professionals	Logistics Analyst	60,000	Y
Computer Security - Info Assur	Fidelity Investments	System Engineer		

Major	Employer	Job Title	Salary	Satisfaction
Computer Security - Info Assur	Norwich University Applied Research Institutes		30,000	
Computer Security - Info Assur	TMC Technologies	Cyber Security Engineer	30,000	
Computer Security - Info Assur	American Express	Computer Systems Security Analyst	60,000	Y
Computer Security - Info Assur	Deloitte	Cyber Risk Consultant	75,000	Y
Computer Security - Info Assur	Shaw's	Produce Manager		
Computer Security - Info Assur	City of Boston	Intern	36,275	Y
Computer Security - Info Assur	Beyond Mission Capable Solutions	Cyber-Engineer	85,000	Y
Computer Security - Info Assur	Government Accountability Office	ITC Analyst	68,000	Y
Computer Security - Info Assur	Putnam Investments	Security Engineer	85,000	Y
Computer Security - Info Assur	Cisco	Inventory Specialist	1	N
Construction Management	Kiewit	Field/Office Engineer	66,040	Y
Construction Management	HP Cummings Construction	Project Engineer	54,080	Y
Construction Management	Walmart Corporate	Sales Associate	1	N
Construction Management	Diversified Utility Group LLC	Operations Manager	2,080	Y
Construction Management	arreo dynamics	Quality Specialist	50,000	
Construction Management	Maine Drilling & Blasting	Superintendent trainee	47,580	Y
Criminal Justice	LJB Construction	Carpenter	41,600	Y
Criminal Justice	Dallas Police Department	Police Officer Trainee	61,367	Y
Criminal Justice	Martin Delaney & Ricci Law Group	Legal Assistant		
Criminal Justice	Florida Department of State	Juvenile Detention	29,224	Y
Criminal Justice	Norwich University	Research Assistant	34,800	
Criminal Justice	Colebrook Police Department	Campus Police Officer		
Criminal Justice	Old Orchard Beach Police Department	Police Officer	37,440	Y
Criminal Justice	Blink Fitness	Front Desk Associate		

Major	Employer	Job Title	Salary	Satisfaction
Criminal Justice	IBI	Security		
Criminal Justice	Unknown Ventures			
Criminal Justice	Vermont State Police	State Trooper	30,000	Y
Criminal Justice	Roohan Realty	Maintenance and construction	30,000	N
Criminal Justice	Florida Department of Corrections	Correctional Officer	26,400	N
Criminal Justice	Jay Peak	Other	28,600	
Criminal Justice	Fair Oaks Ranch Golf & Country Club	Caddy	31,200	
Criminal Justice	DCR	Maintenance	1	Y
Criminal Justice	Blackstone Valley Tech HS	Intern		
Criminal Justice	JNC Trucking	Dump Truck Driver	1	Y
Criminal Justice	St. Mary's Police Department		55	
Criminal Justice	APRIL'S MAPLE LLC	General Manager	1	Y
Criminal Justice	Police Department	Officer	30,000	Y
Criminal Justice	TOWN OF OLD ORCHARD BEACH	Reserve Law Enforcement Officer	25,000	
Criminal Justice	Vermont State Police	Trooper Probationary	52,935	Y
Criminal Justice	Saint Michael's College	Public Safety Officer	32,000	Y
Criminal Justice	Ridgewood Cemetery			
Criminal Justice	Jiffy Mart	Supervisor	20,000	N
Criminal Justice	Norwich University	Transition & Success Coach	1	Y
Education	Orange Southwest School District	Interventionist		
Electrical and Computer Engrng	McDonalds			
Electrical and Computer Engrng	Raytheon Technologies	Systems Engineer	1	Y
Electrical and Computer Engrng	Eversource Energy	Rotational Engineer	75,000	Y
Electrical and Computer Engrng	Raytheon Company	Electrical Systems Engineer	74,000	Y
English	Wells College			

Major	Employer	Job Title	Salary	Satisfaction
Environmental Science	Lenox Department of Public Works	Laborer		
Exercise Science	Zero Gravity Brewery	Packaging Operator		
Exercise Science	Cape Cod Sea Camps	Camp Counselor	25,000	
Exercise Science	Local Gym	Personal Trainer		
Health Science	Vintage Sport Camp			
History	Target Enterprises Inc. Pipe and Supplies	Yard Assistant	30,160	Y
History	Golden Choe	Bartender	7,800	Y
History	Wickenburg Police Department	Police Communications Specialist	37,003	Y
History	Los Angeles Police Department	Police Officer	1	Y
History	Mark Ronchetti for U.S. Senate	Operations Manager	30,000	
International Business	G. Greene Construction Company	Assistant Project Manager	65,000	Y
International Business	True North Wilderness Program	Guide/Outdoor Education Teacher	37,000	Y
International Business	The Quechee Club	Bartender		
International Studies	Procell Vintage	Director of Online sales	46,000	N
Management	Bethel Mills	Bookkeeper	28,080	Y
Management	Unknown	N/A	1	Y
Management	MedInc of Texas	Surgical Sales Consultant	48,000	Y
Management	Bella's Pizza and Restaurant	Pizza Delivery Driver	14,560	
Management	General Dynamics - Ordnance and Tactical Systems	Financial Analyst	75,000	Y
Management	IHS Market	Global Markets Intelligence Analyst		
Management	Rubb Building Systems	Project Management Controller	60,000	
Management	Just a job to get by			

Major	Employer	Job Title	Salary	Satisfaction
Management	Night Vision Devices	Internal Sales Representative	30,000	
Management	Daniel Dennis & Company LLP	Staff Auditor		
Management	WURTH USA	Territory Sales Representative		
Management	Enterprise Rent-a-Car	Management trainee	57,500	
Management	General Dynamics		25,000	
Management	Dakota Brizendine at Commonwealth Financial Group	Operations Manager		
Management	Antique Shop	Management trainee	22,500	
Management	Snowscapes	COO	50,000	Y
Mathematics	Naranjo & Associates Real Estate	Administrative Assistant		
Mathematics	Applied Research Associates, Inc. (ARA)	Junior Buyer	53,040	Y
Mathematics	National Geospatial-Intelligence Agency	Data Scientist	60,468	Y
Mathematics	CHANGEIS, INC.	Program Analyst	58,000	Y
Mechanical Engineering	Auto Mart	Maintenance Tech		
Mechanical Engineering	SIG SAUER	Design Engineer	66,500	
Mechanical Engineering	Regeneron	Engineer	50,000	
Mechanical Engineering	Razor	Milling Dept.	41,600	
Mechanical Engineering	UPS		39,104	
Mechanical Engineering	The Williams Brothers Corporation of America	Manufacturing Engineering Manager	31,200	Y
Mechanical Engineering	Nicom			
Mechanical Engineering	Epic Healthcare Systems			
Mechanical Engineering	Pfizer, Inc.	Production Lead	1	N
Neuroscience	Mercer	Health Benefits Analyst	63,000	Y
Neuroscience	Lonza	Manufacturing Associate	1	Y

Major	Employer	Job Title	Salary	Satisfaction
Nursing	Rockford Center	Endoscopy Registered Nurse		
Nursing	Family Health Center	RN	54,080	
Nursing	The University of Vermont	Registered Nurse	40,000	
Nursing	UVM Medical Center	Registered Nurse		
Nursing	University of Vermont Medical Center	Registered Nurse	55,000	Y
Nursing	Buffalo General Hospital	RN	1	Y
Nursing	Dartmouth	RN		
Nursing	University of Vermont Health Network - Central Vermont Medical Center	Registered Nurse ICU	56,160	Y
Nursing	Prisma Health		6,320	Y
Nursing	University of Vermont Medical Center	Staff nurse	58,240	Y
Nursing	Grafton County Nursing Home	Registered Nurse		
Nursing	University of Vermont Medical Center	Registered Nurse	60,299	Y
Nursing	Beth Israel Deaconess Medical Center	RN		
Nursing	Littleton Regional Healthcare	Registered Nurse	55,000	Y
Nursing	Cleveland Clinic	Cardiovascular step-down nurse	57,200	Y
Nursing	Select Medical	RN		
Nursing	Roanoke Memorial Hospital	Registered Nurse	50,960	Y
Nursing	Rutland Regional Medical Center	RN	58,240	
Nursing	Bassett Medical Center	Nurse Resident	50,000	Y
Nursing	Dartmouth-Hitchcock	RN Nurse Resident	57,616	Y
Nursing	Northwell Health	RN		
Nursing	Mountain View Medical Center	Registered Nurse	66,560	Y
Physical Education	Portsmouth Naval Shipyard			
Physical Education	Unknown	Unknown	1	Y
Physical Education	Veteran's Home			
Political Science	Securitas	Control Center Coordinator	32,240	N
Political Science	Empire Staffing	Representative	27,040	
Political Science	General Dynamics	Security		

Major	Employer	Job Title	Salary	Satisfaction
Psychology	Moretown Elementary School	Administrative Assistant		
Psychology	Willimantic Police Department	Police Officer		
Psychology	KidCity Children's Museum	Front Desk and Floor Staff		
Psychology	Unknown	Unknown	1	Y
Psychology	Elite Protection and Investigation	Security Officer	22,880	Y
Psychology	Aspire Learning Center	ABA therapist	41,600	Y
Sports Medicine/Health Science	Unknown	Unknown	1	Y
Studies in War & Peace	Department of Defense	Cannot disclose for operational security reasons	1	
Studies in War & Peace	US Army War College Center for Strategic Leadership	Research Intern		
Studies in War & Peace	Securitas Security Services USA, Inc.			

Notes about Salaries: Average annual, full-time, starting salaries, based on realistic information provided by respondents, by major are:

Accounting: 1 of 1 respondent provided salary information, with the average being \$52,000.

Architecture and Arch. Studies: 3 of 7 respondents answered the question, with the average being \$50,240.

Athletic Training: 1 of 5 respondents provided salary information, with an average of \$52,000.

Biology: 4 of 4 respondents indicated an average salary of \$34,570.

Civil Engineering: 4 of 6 respondents indicated an average salary of \$45,718.

Communications: 2 of 6 respondents indicated an average salary of \$44,000.

Computer Science: 1 of 2 respondent indicated an average salary of \$75,000.

Construction Management: 4 of 6 respondents indicated an average salary of \$54,425.

Criminal Justice: 15 of 27 respondents indicated an average salary of \$31,264.

CSIA: 13 of 20 respondents indicated an average salary of \$73,846.

Education: 0 of 1 respondent did not provide any salary information.

Electrical Engineering: 2 of 4 respondents indicated an average salary of \$74,500.

English: 0 of 1 respondent did not provide any salary information.

Environmental Science: 0 of 1 respondent did not provide any salary information.

Exercise Science: 1 of 3 respondents indicated an average salary of \$25,000.

Health Science: 0 of 1 respondent did not provide salary information.

History: 3 of 5 respondents indicated an average salary of \$32,388.

International Business: 2 of 3 respondents indicated an average salary \$50,100.

International Studies: 1 of 1 respondent indicated an average salary of \$46,000.

Management: 7 of 12 respondents indicated an average salary of \$45,714.

Mathematics: 3 of 4 respondents indicated an average salary of \$57,169.

Mechanical Engineering: 5 of 9 respondents indicated an average salary of \$45,680.

Neuroscience: 1 of 2 respondents indicated an average salary of \$63,000.

Nursing: 14 of 22 respondents indicated an average salary of \$55,691.

Physical Education: 0 of 3 respondents did not provide any salary information.

Political Science: 2 of 3 respondents indicated an average salary of \$29,640.

Psychology: 2 of 6 respondents indicated an average salary of \$32,240.

Sports Medicine: 0 of 1 respondent did not provide salary information.

SWAP: 0 of 3 respondents did not provide salary information.

STILL SEEKING EMPLOYMENT – CLASS OF 2020

From the Class of 2020, 22 students were still seeking employment as of January 17, 2021.

Major	Number
Communications	2
CSIA	1
Construction	1
Criminal Justice	5
Elec./Comp. Eng.	2
Environmental Sci.	1
History	2
Management	1
Math	1
Mechanical Eng.	1
Neuroscience	1
Nursing	3
Psychology	1

STUDENTS *NOT* SEEKING EMPLOYMENT – CLASS OF 2020

Three students from the Class of 2020 were not seeking employment, graduate school or military service upon graduation.

Major	Number
Communications	1
History	1
Management	1

UNREPORTED STUDENTS – CLASS OF 2020

We have no outcome information for 121 students from the Class of 2020.

Major	Number
Accounting	3
Arch. Studies	8
Architecture	2
Athletic Training	2
Biology	1
Civil Engineering	7
Communications	1
CSIA	6
Construction	3
Criminal Justice	33
Criminology	1
Education	1
Elec./Comp. Eng.	3
English	1
Environmental Sci.	3
Exercise Science	5
History	7
Management	10
Mechanical Eng.	2
Nursing	8
Physical Education	4
Political Science	3
Psychology	4
Sports Medicine	2
Undecided	1